

CONFIDENTIAL
RXT1300D - Executive Summary with Top Reports
Between 201207 and 201209

Dec 4, 2012
9:14:19 AM

RXT1310D - Fast Facts

Account Name : FULL TIME EMPLOYEES

Average Eligible Members	10,027
Total Rxs	20,698
Total Plan Paid	\$2,133,527
Rxs PMPM	0.69
Plan Paid PMPM	\$70.93
Total Rx Cost	\$2,404,021
Average Rx Cost	\$116.15
Member Copay	\$255,046
Average Member Copay	\$12.32
Generic Utilization Rate	72.76%

Plan Paid PMPM - The plan's per-member-per-month cost for this reporting period was **\$70.93** and is calculated by dividing the amount paid by the plan (after member co-pays) by the total number of eligible members. As pharmaceuticals are an integral component of the plan's overall healthcare resources, it is important to examine the key components affecting cost.

Utilization Rate - this plan's utilization rate during this period was **0.69** Rxs PMPM or **8.26** Rxs PMPY.
Utilization rates are driven primarily by the age and gender makeup of the plan and tend to increase with age and female membership percentage.

Average Rx Cost - The plan's average Rx Cost during this period was **\$116.15**. Several factors can affect the average Rx Cost such as 1) generic utilization, 2) average days supply/Rx, and 3) use of drugs that are extremely expensive. Typically, the plan's generic utilization will have the most dramatic effect on the average Rx Cost. This plan's generic utilization rate during this period was **72.76%**

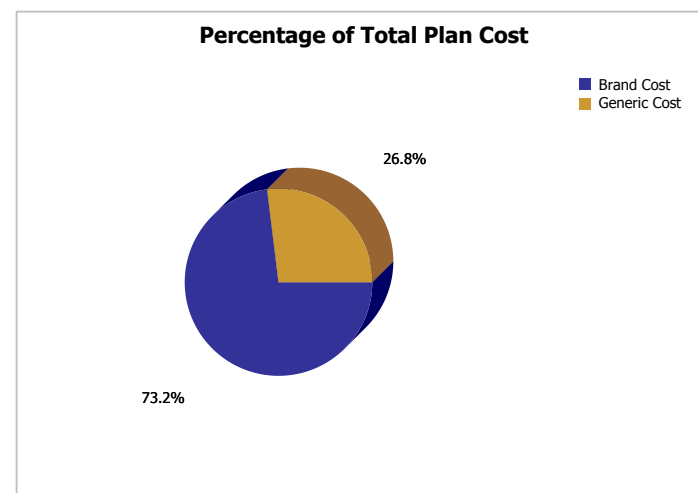
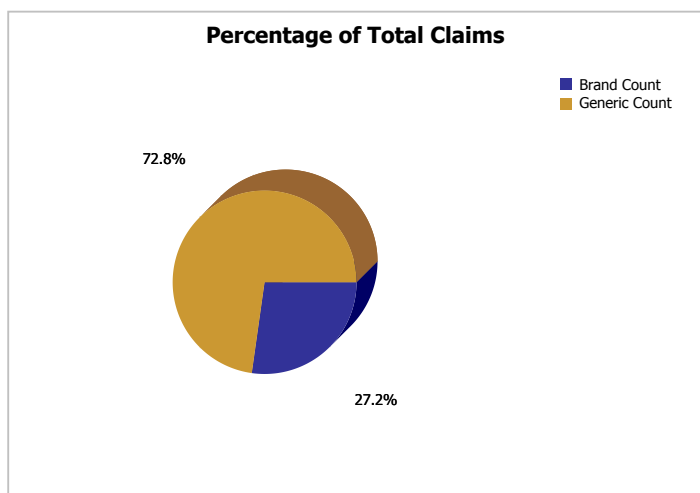
Cost Sharing Percentage - The membership is currently sharing **10.61%** of the total cost of the prescription drug program. The plan's co-payment structure drives this parameter.

CONFIDENTIAL
RXT1300D - Executive Summary with Top Reports
Between 201207 and 201209

Dec 4, 2012
9:14:19 AM

RXT1320D - Brand and Generic Claims

	Average Members	Number of Claims	Monthly Util Factor	Total Plan Cost	Avg Plan Cost Per Claim	PMPM	Ingredient Cost	Dispense Fee	Tax	Copay
Account Name : FULL TIME EMPLOYEES										
Brand	10,027	5,639	0.19	\$1,561,003	\$276.82	\$51.89	\$1,733,499	\$7,984	\$0.00	\$167,384
Generic	10,027	15,059	0.50	\$572,525	\$38.02	\$19.03	\$639,933	\$22,605	\$0.00	\$87,662
All Values Total	10,027	20,698	0.69	\$2,133,527	\$103.08	\$70.93	\$2,373,432	\$30,589	\$0.00	\$255,046
Account Name: FULL TIME EMPLOYEES Total	10,027	20,698	0.69	\$2,133,527	\$103.08	\$70.93	\$2,373,432	\$30,589	\$0.00	\$255,046



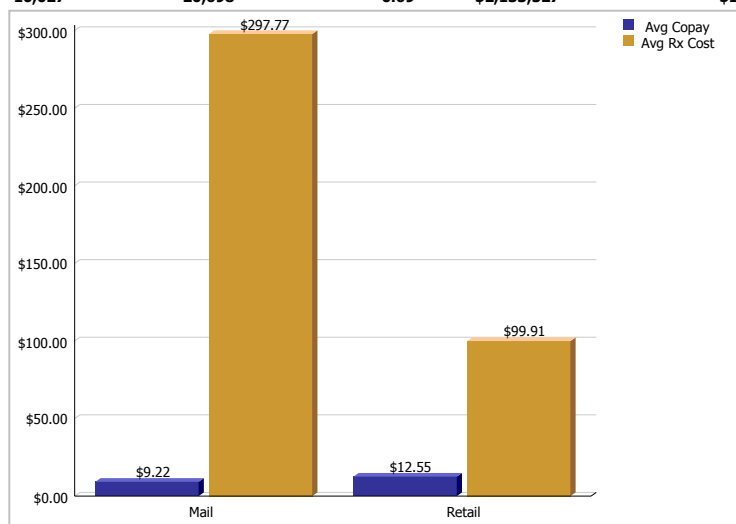
The use of generic drugs is one of the most effective ways a plan can control their prescription drug costs. The graphs above demonstrate why this is so effective. As you can see, while generics account for **72.8%** of the total prescriptions, they account for only **26.8%** of total plan cost. Conversely, brand drugs account for **27.2%** of the prescriptions yet **73.2%** of total plan cost. Incentive plans used to increase generic utilization include differential co-pays and imposing penalties (in the form of additional member cost sharing) when brand drugs are used when a generic is available. While the majority of the brand drugs used in most plans have no generic alternative available, there are often considerable price differences between brand drugs within certain drug categories. Particularly in plans that employ a 3-tier co-payment structure, opportunities for converting from a more expensive brand drug to a less expensive brand drug exist.

CONFIDENTIAL
RXT1300D - Executive Summary with Top Reports
Between 201207 and 201209

Dec 4, 2012
9:14:19 AM

RXT1330D - Mail and Retail

	Average Members	Number of Claims	Monthly Util Factor	Total Plan Cost	Avg Plan Cost Per Claim	PMPM	Ingredient Cost	Dispense Fee	Tax	Copay
Account Name : FULL TIME EMPLOYEES										
Mail Order										
Brand	10,027	605	0.02	\$323,606	\$534.89	\$10.76	\$332,949	\$6	\$0.00	\$9,349
Generic	10,027	892	0.03	\$108,344	\$121.46	\$3.60	\$112,795	\$6	\$0.00	\$4,457
Total for Mail Order	10,027	1,497	0.05	\$431,951	\$288.54	\$14.36	\$445,744	\$12	\$0.00	\$13,806
Retail										
Brand	10,027	4,994	0.17	\$1,190,171	\$238.32	\$39.57	\$1,350,482	\$7,914	\$0.00	\$156,534
Generic	10,027	14,032	0.47	\$458,520	\$32.68	\$15.24	\$520,080	\$22,349	\$0.00	\$82,325
Total for Retail	10,027	19,026	0.63	\$1,648,691	\$86.65	\$54.81	\$1,870,562	\$30,263	\$0.00	\$238,859
Other										
Brand	10,027	40	0.00	\$47,225	\$1,180.62	\$1.57	\$50,068	\$64	\$0.00	\$1,501
Generic	10,027	135	0.00	\$5,660	\$41.93	\$0.19	\$7,058	\$250	\$0.00	\$880
Total for Other	10,027	175	0.01	\$52,885	\$302.20	\$1.76	\$57,126	\$314	\$0.00	\$2,382
All Values Total	10,027	20,698	0.69	\$2,133,527	\$103.08	\$70.93	\$2,373,432	\$30,589	\$0.00	\$255,046
Account Name: FULL TIME EMPLOYEES Total	10,027	20,698	0.69	\$2,133,527	\$103.08	\$70.93	\$2,373,432	\$30,589	\$0.00	\$255,046



During this time period, prescriptions obtained through mail accounted for **7.2%** of total prescriptions and **20.2%** of the total plan paid amount. The graph above provides an evaluation of the member cost sharing of the mail order benefit relative to the retail pharmacy benefit. The key factor in a mail order benefit is to ensure an appropriate member cost-sharing percentage is maintained, which is driven by the mail order co-payment structure.

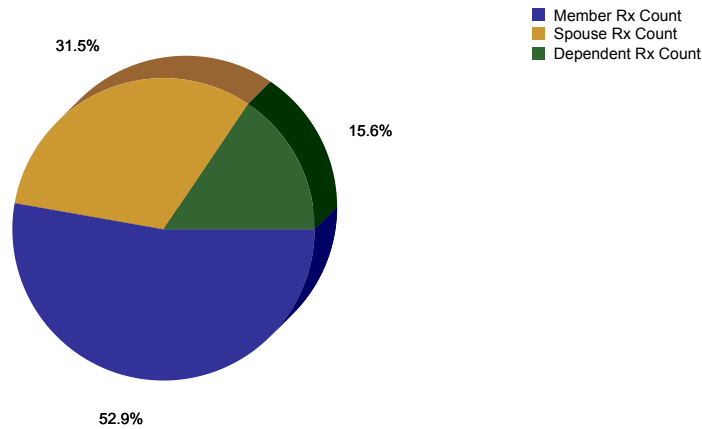
CONFIDENTIAL
RXT1300D - Executive Summary with Top Reports
Between 201207 and 201209

Dec 4, 2012
9:14:19 AM

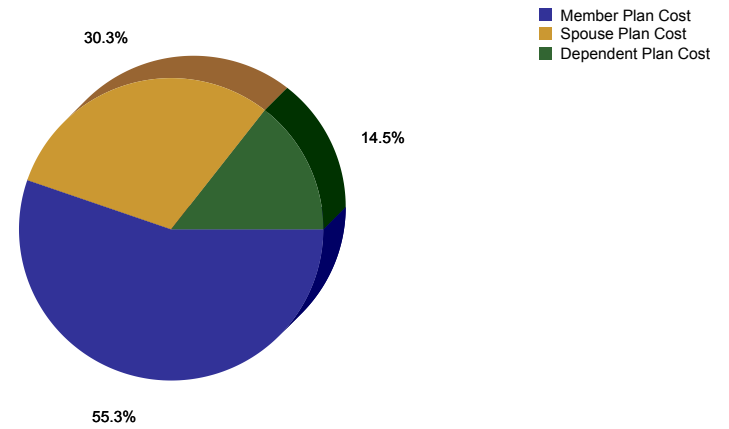
RXT1340D - Family Unit Claims

	Average Members	Number of Claims	Monthly Util Factor	Total Plan Cost	Avg Plan Cost Per Claim	PMPM
Account Name : FULL TIME EMPLOYEES						
Employees	4,302	10,950	0.85	\$1,179,232	\$107.69	\$91.37
Spouses	2,195	6,510	0.99	\$645,879	\$99.21	\$98.08
Dependents	3,529	3,238	0.31	\$308,416	\$95.25	\$29.13
Per Employee (cardholder)	4,302	20,698	1.60	\$2,133,527	\$103.08	\$165.31
All Values Total	10,027	20,698	0.69	\$2,133,527	\$103.08	\$70.93
Account Name: FULL TIME EMPLOYEES Total	10,027	20,698	0.69	\$2,133,527	\$103.08	\$70.93

Percentage of Total Claims



Percentage of Total Plan Cost



The graphs above illustrate the breakdown of utilization and plan cost by employee (cardholder), spouse, and dependents. Additionally, in the table above, a PEPM cost (per-employee-per-month) is provided to help evaluate the cost per employee (cardholder) of the benefit.

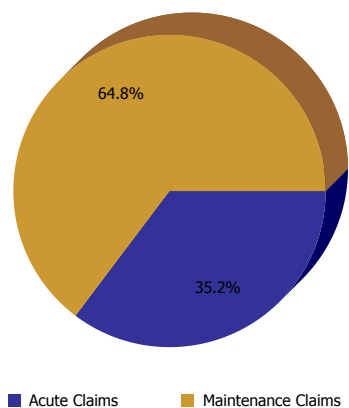
CONFIDENTIAL
RXT1300D - Executive Summary with Top Reports
Between 201207 and 201209

Dec 4, 2012
9:14:19 AM

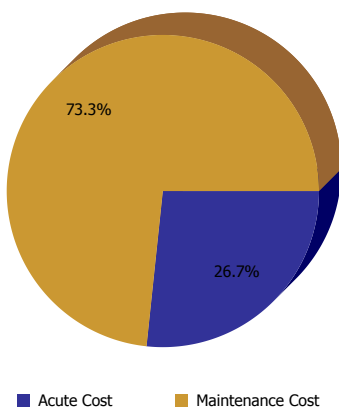
RXT1350D - Maintenance Drugs

	Average Members	Number of Claims	Monthly Util Factor	Total Plan Cost	Avg Plan Cost Per Claim	PMPM
Account Name : FULL TIME EMPLOYEES						
Acute						
Mail	10,027	95	0.00	\$23,120	\$243.37	\$0.77
Retail	10,027	7,161	0.24	\$527,937	\$73.72	\$17.55
Other	10,027	40	0.00	\$17,556	\$438.90	\$0.58
Total for Acute	10,027	7,296	0.24	\$568,614	\$77.94	\$18.90
Maintenance						
Mail	10,027	1,402	0.05	\$408,830	\$291.60	\$13.59
Retail	10,027	11,865	0.39	\$1,120,754	\$94.46	\$37.26
Other	10,027	135	0.00	\$35,329	\$261.70	\$1.17
Total for Maintenance	10,027	13,402	0.45	\$1,564,914	\$116.77	\$52.02
All Values Total	10,027	20,698	0.69	\$2,133,527	\$103.08	\$70.93
Account Name: FULL TIME EMPLOYEES Total	10,027	20,698	0.69	\$2,133,527	\$103.08	\$70.93

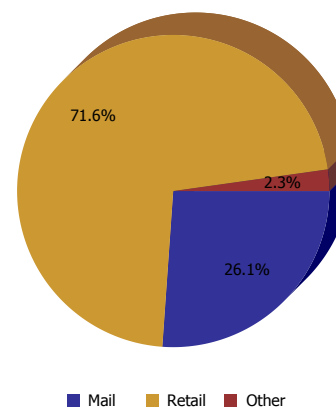
Number Of Claims



Total Plan Cost



Maintenance Utilization Costs



CONFIDENTIAL
RXT1300D - Executive Summary with Top Reports
Between 201207 and 201209

Dec 4, 2012
9:14:19 AM

RXT1360D - Top Drugs/Drug Categories

Top 10 Drug Categories by Total Plan Cost			Top 10 Drugs by Avg Ingredient Cost			
Therapeutic Category	Number of Rxs	Plan Cost	Product Name	Therapeutic Category	Number of Rxs	Avg Ingr Cost
Account Name : FULL TIME EMPLOYEES			Account Name : FULL TIME EMPLOYEES			
39 - ANTIHYPERLIPIDEMICS*	1,379	\$209,789	INCIVEK	12 - ANTIVIRALS*	3	\$17,983.05
27 - ANTIDIABETICS*	1,222	\$181,275	ILARIS	66 - ANALGESICS - ANTI-INFLAMMATORY*	1	\$16,625.01
36 - ANTIHYPERTENSIVES*	1,706	\$154,833	ERBITUX	21 - ANTINEOPLASTICS AND ADJUNCTIVE THERAPIES	3	\$9,486.48
12 - ANTIVIRALS*	182	\$151,576	REVLIMID	99 - ASSORTED CLASSES*	3	\$9,161.33
44 - ANTIASHTMATIC AND BRONCHODILATOR AGENTS*	996	\$139,440	NUTROPIN AQ NUSPIN 20	30 - ENDOCRINE AND METABOLIC AGENTS - MISC.*	2	\$7,467.22
49 - ULCER DRUGS*	903	\$125,486	COMPLERA	12 - ANTIVIRALS*	1	\$5,072.37
90 - DERMATOLOGICALS*	997	\$103,252	PULMOZYME	45 - RESPIRATORY AGENTS - MISC.*	1	\$4,650.43
66 - ANALGESICS - ANTI-INFLAMMATORY*	719	\$86,612	GILENYA	62 - PSYCHOTHERAPEUTIC AND NEUROLOGICAL AGENT	3	\$4,423.30
58 - ANTIDEPRESSANTS*	922	\$70,665	COPAXONE	62 - PSYCHOTHERAPEUTIC AND NEUROLOGICAL AGENT	9	\$4,154.87
62 - PSYCHOTHERAPEUTIC AND NEUROLOGICAL AGENT	40	\$63,834	NUTROPIN AQ PEN	30 - ENDOCRINE AND METABOLIC AGENTS - MISC.*	3	\$4,148.45
Top 10 Category Total	9,066	\$1,286,763	Top 10 Drug Total		29	\$7,389.10
Plan Total	20,686	\$2,129,630	Plan Total		20,686	\$114.54
Account Name : FULL TIME EMPLOYEES Total	20,686	\$2,129,630	Account Name : FULL TIME EMPLOYEES Total		20,686	\$114.54
Top 10 Drugs by Total Plan Cost				Top 10 Drugs by Number of Rxs		
Product Name	Therapeutic Category	Number of Rxs	Plan Cost	Product Name	Therapeutic Category	Plan Cost
Account Name : FULL TIME EMPLOYEES				Account Name : FULL TIME EMPLOYEES		
CRESTOR	39 - ANTIHYPERLIPIDEMICS*	221	\$71,241	ATORVASTATIN CALCIUM	39 - ANTIHYPERLIPIDEMICS*	\$46,631
NEXIUM	49 - ULCER DRUGS*	242	\$68,684	HYDROCODONE/ACETAMINOPHEN	65 - ANALGESICS - OPIOID*	\$3,783
INCIVEK	12 - ANTIVIRALS*	3	\$53,879	AZITHROMYCIN	03 - MACROLIDES*	\$4,703
ATORVASTATIN CALCIUM	39 - ANTIHYPERLIPIDEMICS*	368	\$46,631	METFORMIN HCL	27 - ANTIDIABETICS*	\$3,102
COPAXONE	62 - PSYCHOTHERAPEUTIC AND NEUROLOGICAL AGENT	9	\$37,207	AMLODIPINE BESYLATE	34 - CALCIUM CHANNEL BLOCKERS*	\$3,616
ADVAIR DISKUS	44 - ANTIASHTMATIC AND BRONCHODILATOR AGENTS*	109	\$32,291	AMOXICILLIN	01 - PENICILLINS*	\$1,452
ABILIFY	59 - ANTIPSYCHOTICS/ANTIMANIC AGENTS*	45	\$30,165	LEVOTHYROXINE SODIUM	28 - THYROID AGENTS*	\$2,469
ERBITUX	21 - ANTINEOPLASTICS AND ADJUNCTIVE THERAPIES	3	\$28,389	SIMVASTATIN	39 - ANTIHYPERLIPIDEMICS*	\$1,559
REVLIMID	99 - ASSORTED CLASSES*	3	\$27,414	METOPROLOL SUCCINATE ER	33 - BETA BLOCKERS*	\$13,016
DIOVAN HCT	36 - ANTIHYPERTENSIVES*	114	\$27,365	LISINAPRIL	36 - ANTIHYPERTENSIVES*	\$1,543
Top 10 Drug Total		1,117	\$423,266	Top 10 Drug Total		\$81,873
Plan Total		20,686	\$2,129,630	Plan Total		\$2,129,630
Account Name : FULL TIME EMPLOYEES Total		20,686	\$2,129,630	Account Name : FULL TIME EMPLOYEES Total		\$2,129,630

CONFIDENTIAL
RXT1300D - Executive Summary with Top Reports
Between 201207 and 201209

Dec 4, 2012
9:14:19 AM

RXT1310D - Fast Facts

Account Name : PART TIME EMPLOYEES

Average Eligible Members	11,420
Total Rxs	9,475
Total Plan Paid	\$503,353
Rxs PMPM	0.28
Plan Paid PMPM	\$14.69
Total Rx Cost	\$734,840
Average Rx Cost	\$77.56
Member Copay	\$213,121
Average Member Copay	\$22.49
Generic Utilization Rate	67.36%

Plan Paid PMPM - The plan's per-member-per-month cost for this reporting period was **\$14.69** and is calculated by dividing the amount paid by the plan (after member co-pays) by the total number of eligible members. As pharmaceuticals are an integral component of the plan's overall healthcare resources, it is important to examine the key components affecting cost.

Utilization Rate - this plan's utilization rate during this period was **0.28** Rxs PMPM or **3.32** Rxs PMPY.
Utilization rates are driven primarily by the age and gender makeup of the plan and tend to increase with age and female membership percentage.

Average Rx Cost - The plan's average Rx Cost during this period was **\$77.56**. Several factors can affect the average Rx Cost such as 1) generic utilization, 2) average days supply/Rx, and 3) use of drugs that are extremely expensive. Typically, the plan's generic utilization will have the most dramatic effect on the average Rx Cost. This plan's generic utilization rate during this period was **67.36%**

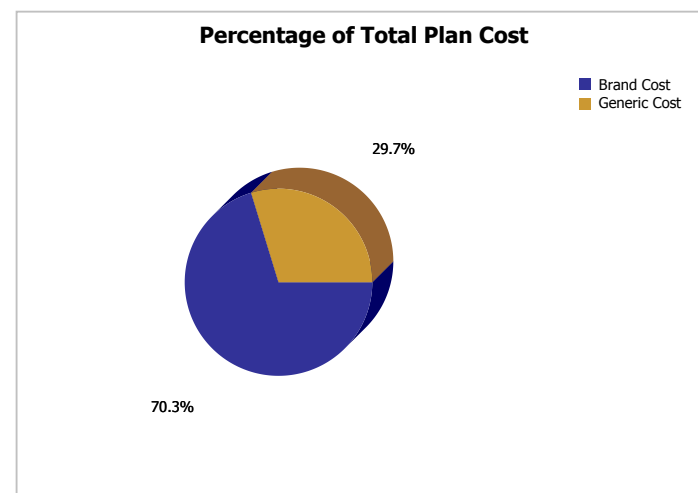
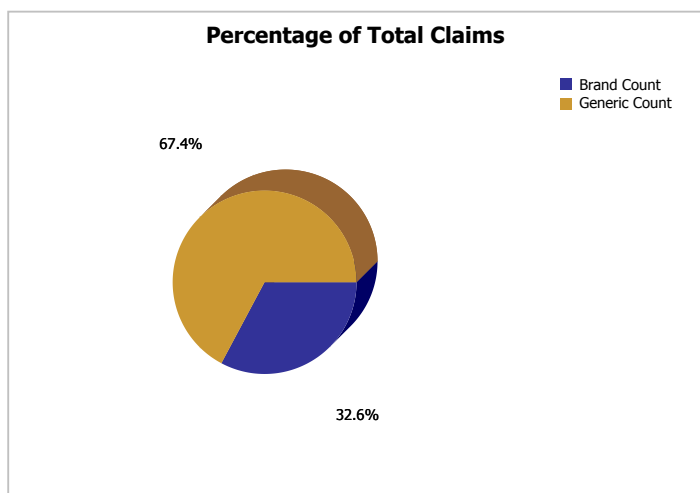
Cost Sharing Percentage - The membership is currently sharing **29.00%** of the total cost of the prescription drug program. The plan's co-payment structure drives this parameter.

CONFIDENTIAL
RXT1300D - Executive Summary with Top Reports
Between 201207 and 201209

Dec 4, 2012
9:14:19 AM

RXT1320D - Brand and Generic Claims

	Average Members	Number of Claims	Monthly Util Factor	Total Plan Cost	Avg Plan Cost Per Claim	PMPM	Ingredient Cost	Dispense Fee	Tax	Copay
Account Name : PART TIME EMPLOYEES										
Brand	11,420	3,093	0.09	\$353,734	\$114.37	\$10.32	\$538,477	\$4,915	\$0.00	\$173,785
Generic	11,420	6,382	0.19	\$149,620	\$23.44	\$4.37	\$181,345	\$10,104	\$0.00	\$39,336
All Values Total	11,420	9,475	0.28	\$503,353	\$53.12	\$14.69	\$719,821	\$15,019	\$0.00	\$213,121
Account Name: PART TIME EMPLOYEES Total	11,420	9,475	0.28	\$503,353	\$53.12	\$14.69	\$719,821	\$15,019	\$0.00	\$213,121



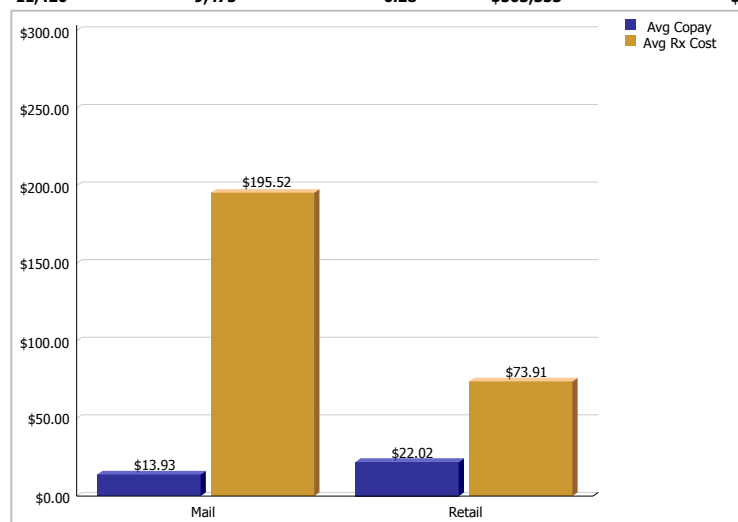
The use of generic drugs is one of the most effective ways a plan can control their prescription drug costs. The graphs above demonstrate why this is so effective. As you can see, while generics account for **67.4%** of the total prescriptions, they account for only **29.7%** of total plan cost. Conversely, brand drugs account for **32.6%** of the prescriptions yet **70.3%** of total plan cost. Incentive plans used to increase generic utilization include differential co-pays and imposing penalties (in the form of additional member cost sharing) when brand drugs are used when a generic is available. While the majority of the brand drugs used in most plans have no generic alternative available, there are often considerable price differences between brand drugs within certain drug categories. Particularly in plans that employ a 3-tier co-payment structure, opportunities for converting from a more expensive brand drug to a less expensive brand drug exist.

CONFIDENTIAL
RXT1300D - Executive Summary with Top Reports
Between 201207 and 201209

Dec 4, 2012
9:14:19 AM

RXT1300D - Mail and Retail

	Average Members	Number of Claims	Monthly Util Factor	Total Plan Cost	Avg Plan Cost Per Claim	PMPM	Ingredient Cost	Dispense Fee	Tax	Copay
Account Name : PART TIME EMPLOYEES										
Mail Order										
Brand	11,420	62	0.00	\$26,582	\$428.76	\$0.78	\$28,587	\$0	\$0.00	\$2,005
Generic	11,420	180	0.01	\$17,362	\$96.46	\$0.51	\$18,727	\$0	\$0.00	\$1,365
Total for Mail Order	11,420	242	0.01	\$43,945	\$181.59	\$1.28	\$47,315	\$0	\$0.00	\$3,370
Retail										
Brand	11,420	2,899	0.08	\$316,230	\$109.08	\$9.23	\$486,813	\$4,700	\$0.00	\$159,411
Generic	11,420	6,015	0.18	\$127,992	\$21.28	\$3.74	\$157,539	\$9,789	\$0.00	\$36,843
Total for Retail	11,420	8,914	0.26	\$444,222	\$49.83	\$12.97	\$644,352	\$14,489	\$0.00	\$196,253
Other										
Brand	11,420	132	0.00	\$10,921	\$82.73	\$0.32	\$23,076	\$215	\$0.00	\$12,370
Generic	11,420	187	0.01	\$4,265	\$22.81	\$0.12	\$5,079	\$315	\$0.00	\$1,128
Total for Other	11,420	319	0.01	\$15,187	\$47.61	\$0.44	\$28,155	\$530	\$0.00	\$13,498
All Values Total	11,420	9,475	0.28	\$503,353	\$53.12	\$14.69	\$719,821	\$15,019	\$0.00	\$213,121
Account Name: PART TIME EMPLOYEES Total	11,420	9,475	0.28	\$503,353	\$53.12	\$14.69	\$719,821	\$15,019	\$0.00	\$213,121



During this time period, prescriptions obtained through mail accounted for **2.6%** of total prescriptions and **8.7%** of the total plan paid amount. The graph above provides an evaluation of the member cost sharing of the mail order benefit relative to the retail pharmacy benefit. The key factor in a mail order benefit is to ensure an appropriate member cost-sharing percentage is maintained, which is driven by the mail order co-payment structure.

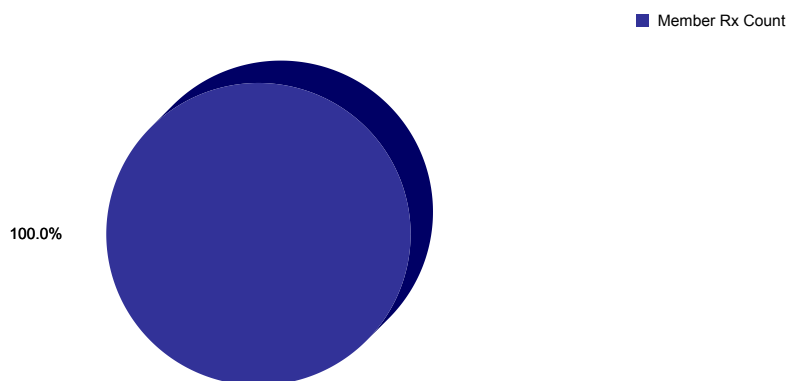
CONFIDENTIAL
RXT1300D - Executive Summary with Top Reports
Between 201207 and 201209

Dec 4, 2012
9:14:19 AM

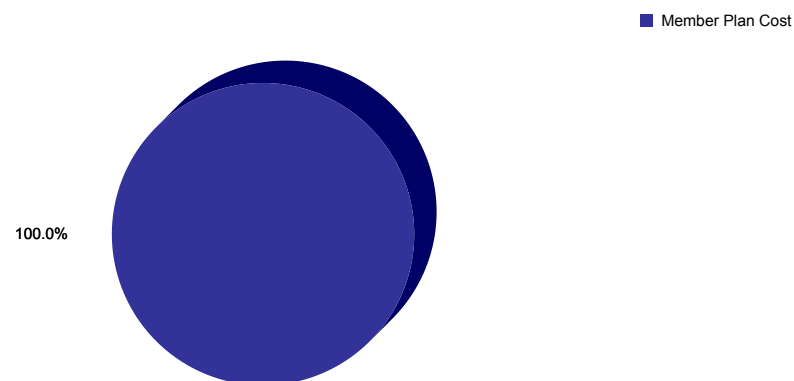
RXT1340D - Family Unit Claims

	Average Members	Number of Claims	Monthly Util Factor	Total Plan Cost	Avg Plan Cost Per Claim	PMPM
Account Name : PART TIME EMPLOYEES						
Employees	11,420	9,475	0.28	\$503,353	\$53.12	\$14.69
Per Employee (cardholder)	11,420	9,475	0.28	\$503,353	\$53.12	\$14.69
All Values Total	11,420	9,475	0.28	\$503,353	\$53.12	\$14.69
Account Name: PART TIME EMPLOYEES Total	11,420	9,475	0.28	\$503,353	\$53.12	\$14.69

Percentage of Total Claims



Percentage of Total Plan Cost



The graphs above illustrate the breakdown of utilization and plan cost by employee (cardholder), spouse, and dependents. Additionally, in the table above, a PEPM cost (per-employee-per-month) is provided to help evaluate the cost per employee (cardholder) of the benefit.

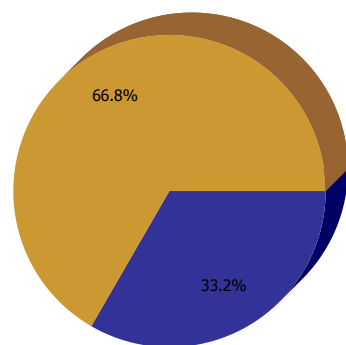
CONFIDENTIAL
RXT1300D - Executive Summary with Top Reports
Between 201207 and 201209

Dec 4, 2012
9:14:19 AM

RXT1350D - Maintenance Drugs

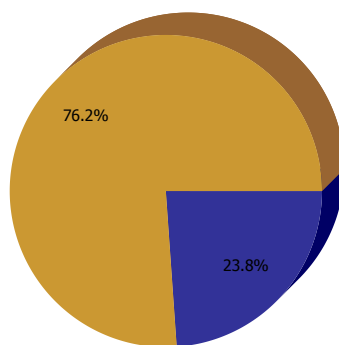
	Average Members	Number of Claims	Monthly Util Factor	Total Plan Cost	Avg Plan Cost Per Claim	PMPM
Account Name : PART TIME EMPLOYEES						
Acute						
Mail	11,420	5	0.00	\$202	\$40.40	\$0.01
Retail	11,420	3,046	0.09	\$115,375	\$37.88	\$3.37
Other	11,420	96	0.00	\$4,427	\$46.11	\$0.13
Total for Acute	11,420	3,147	0.09	\$120,005	\$38.13	\$3.50
Maintenance						
Mail	11,420	237	0.01	\$43,742	\$184.57	\$1.28
Retail	11,420	5,868	0.17	\$328,847	\$56.04	\$9.60
Other	11,420	223	0.01	\$10,760	\$48.25	\$0.31
Total for Maintenance	11,420	6,328	0.18	\$383,349	\$60.58	\$11.19
All Values Total	11,420	9,475	0.28	\$503,353	\$53.12	\$14.69
Account Name: PART TIME EMPLOYEES Total	11,420	9,475	0.28	\$503,353	\$53.12	\$14.69

Number Of Claims



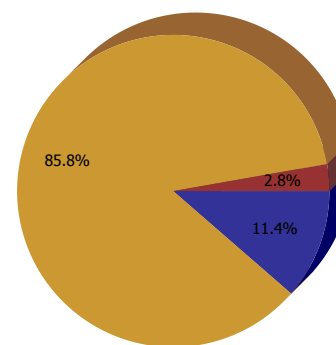
■ Acute Claims ■ Maintenance Claims

Total Plan Cost



■ Acute Cost ■ Maintenance Cost

Maintenance Utilization Costs



■ Mail ■ Retail ■ Other

CONFIDENTIAL
RXT1300D - Executive Summary with Top Reports
Between 201207 and 201209

Dec 4, 2012
9:14:19 AM

RXT1360D - Top Drugs/Drug Categories

Top 10 Drug Categories by Total Plan Cost			Top 10 Drugs by Avg Ingredient Cost			
Therapeutic Category	Number of Rxs	Plan Cost	Product Name	Therapeutic Category	Number of Rxs	Avg Ingr Cost
Account Name : PART TIME EMPLOYEES			Account Name : PART TIME EMPLOYEES			
39 - ANTIHYPERLIPIDEMICS*	696	\$54,565	VORICONAZOLE	11 - ANTIFUNGALS*	1	\$1,182.02
44 - ANTIASTHMATIC AND BRONCHODILATOR AGENTS*	621	\$51,886	TRUVADA	12 - ANTIVIRALS*	3	\$1,082.01
36 - ANTIHYPERTENSIVES*	731	\$46,509	TACROLIMUS	99 - ASSORTED CLASSES*	4	\$1,005.39
49 - ULCER DRUGS*	402	\$43,584	PREZISTA	12 - ANTIVIRALS*	2	\$970.33
27 - ANTIDIABETICS*	570	\$42,178	TACLONEX	90 - DERMATOLOGICALS*	1	\$933.91
90 - DERMATOLOGICALS*	463	\$27,373	LUPRON DEPOT	21 - ANTINEOPLASTICS AND ADJUNCTIVE THERAPIES	1	\$912.82
59 - ANTIPSYCHOTICS/ANTIMANIC AGENTS*	299	\$25,345	ZYPREXA	59 - ANTIPSYCHOTICS/ANTIMANIC AGENTS*	39	\$890.60
58 - ANTIDEPRESSANTS*	369	\$20,899	INTELENCE	12 - ANTIVIRALS*	2	\$772.32
25 - CONTRACEPTIVES*	296	\$18,438	GLUMETZA	27 - ANTIDIABETICS*	4	\$719.48
65 - ANALGESICS - OPIOID*	443	\$15,736	KALETRA	12 - ANTIVIRALS*	4	\$707.09
Top 10 Category Total	4,890	\$346,513	Top 10 Drug Total		61	\$888.87
Plan Total	9,471	\$503,193	Plan Total		9,471	\$75.99
Account Name : PART TIME EMPLOYEES Total	9,471	\$503,193	Account Name : PART TIME EMPLOYEES Total		9,471	\$75.99
Top 10 Drugs by Total Plan Cost				Top 10 Drugs by Number of Rxs		
Product Name	Therapeutic Category	Number of Rxs	Plan Cost	Product Name	Therapeutic Category	Plan Cost
Account Name : PART TIME EMPLOYEES				Account Name : PART TIME EMPLOYEES		
NEXIUM	49 - ULCER DRUGS*	200	\$33,802	VENTOLIN HFA	44 - ANTIASTHMATIC AND BRONCHODILATOR AGENTS*	\$7,176
ADVAIR DISKUS	44 - ANTIASTHMATIC AND BRONCHODILATOR AGENTS*	129	\$20,664	NEXIUM	49 - ULCER DRUGS*	\$33,802
CRESTOR	39 - ANTIHYPERLIPIDEMICS*	107	\$16,831	AZITHROMYCIN	03 - MACROLIDES*	\$2,200
ATORVASTATIN CALCIUM	39 - ANTIHYPERLIPIDEMICS*	93	\$8,726	SIMVASTATIN	39 - ANTIHYPERLIPIDEMICS*	\$1,136
DIOVAN	36 - ANTIHYPERTENSIVES*	70	\$8,386	METFORMIN HCL	27 - ANTIDIABETICS*	\$1,362
NASONEX	42 - NASAL AGENTS - SYSTEMIC AND TOPICAL*	99	\$7,349	LEVOTHYROXINE SODIUM	28 - THYROID AGENTS*	\$1,266
VALTREX	12 - ANTIVIRALS*	72	\$7,233	AMLODIPINE BESYLATE	34 - CALCIUM CHANNEL BLOCKERS*	\$1,392
VENTOLIN HFA	44 - ANTIASTHMATIC AND BRONCHODILATOR AGENTS*	271	\$7,176	IBUPROFEN	66 - ANALGESICS - ANTI-INFLAMMATORY*	\$391
JANUVIA	27 - ANTIDIABETICS*	25	\$6,654	HYDROCODONE/ACETAMINOPHEN	65 - ANALGESICS - OPIOID*	\$848
DIOVAN HCT	36 - ANTIHYPERTENSIVES*	32	\$6,400	ADVAIR DISKUS	44 - ANTIASTHMATIC AND BRONCHODILATOR AGENTS*	\$20,664
Top 10 Drug Total		1,098	\$123,222	Top 10 Drug Total		\$70,238
Plan Total		9,471	\$503,193	Plan Total		\$503,193
Account Name : PART TIME EMPLOYEES Total		9,471	\$503,193	Account Name : PART TIME EMPLOYEES Total		\$503,193

CONFIDENTIAL
RXT1300D - Executive Summary with Top Reports
Between 201207 and 201209

Dec 4, 2012
9:14:19 AM

RXT1310D - Fast Facts

Account Name : SPECIAL PART TIMERS

Average Eligible Members	2,000
Total Rxs	4,009
Total Plan Paid	\$206,745
Rxs PMPM	0.67
Plan Paid PMPM	\$34.46
Total Rx Cost	\$270,420
Average Rx Cost	\$67.45
Member Copay	\$58,283
Average Member Copay	\$14.54
Generic Utilization Rate	80.17%

Plan Paid PMPM - The plan's per-member-per-month cost for this reporting period was **\$34.46** and is calculated by dividing the amount paid by the plan (after member co-pays) by the total number of eligible members. As pharmaceuticals are an integral component of the plan's overall healthcare resources, it is important to examine the key components affecting cost.

Utilization Rate - this plan's utilization rate during this period was **0.67** Rxs PMPM or **8.02** Rxs PMPY.
Utilization rates are driven primarily by the age and gender makeup of the plan and tend to increase with age and female membership percentage.

Average Rx Cost - The plan's average Rx Cost during this period was **\$67.45**. Several factors can affect the average Rx Cost such as 1) generic utilization, 2) average days supply/Rx, and 3) use of drugs that are extremely expensive. Typically, the plan's generic utilization will have the most dramatic effect on the average Rx Cost. This plan's generic utilization rate during this period was **80.17%**

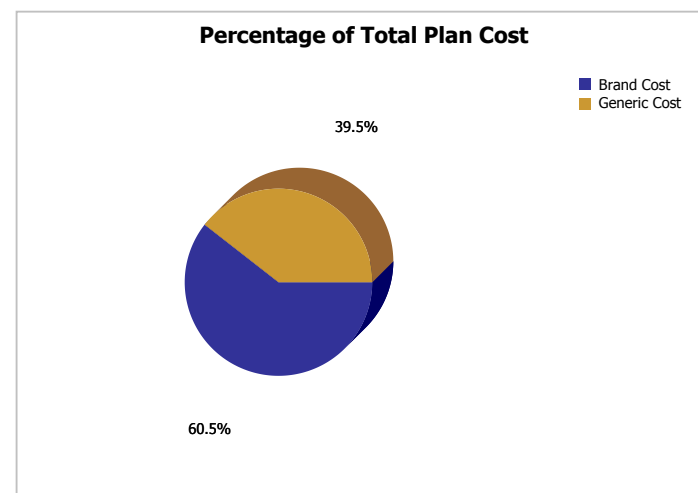
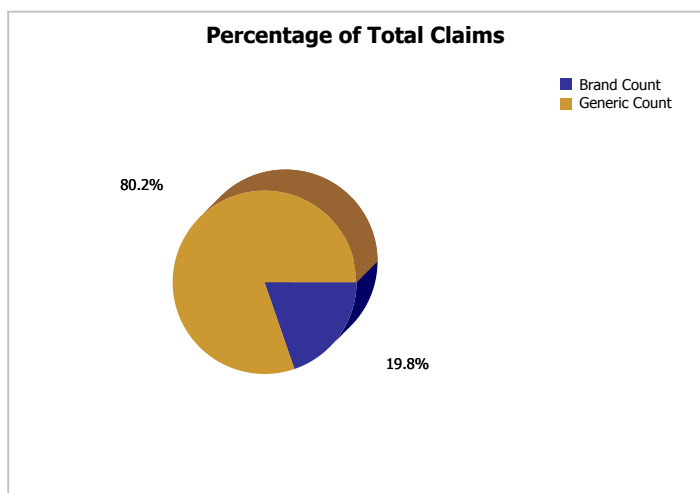
Cost Sharing Percentage - The membership is currently sharing **21.55%** of the total cost of the prescription drug program. The plan's co-payment structure drives this parameter.

CONFIDENTIAL
RXT1300D - Executive Summary with Top Reports
Between 201207 and 201209

Dec 4, 2012
9:14:19 AM

RXT1320D - Brand and Generic Claims

	Average Members	Number of Claims	Monthly Util Factor	Total Plan Cost	Avg Plan Cost Per Claim	PMPM	Ingredient Cost	Dispense Fee	Tax	Copay
Account Name : SPECIAL PART TIMERS										
Brand	2,000	795	0.13	\$125,047	\$157.29	\$20.84	\$170,167	\$1,186	\$0.00	\$41,149
Generic	2,000	3,214	0.54	\$81,699	\$25.42	\$13.62	\$94,139	\$4,928	\$0.00	\$17,134
All Values Total	2,000	4,009	0.67	\$206,745	\$51.57	\$34.46	\$264,306	\$6,114	\$0.00	\$58,283
Account Name: SPECIAL PART TIMERS Total	2,000	4,009	0.67	\$206,745	\$51.57	\$34.46	\$264,306	\$6,114	\$0.00	\$58,283



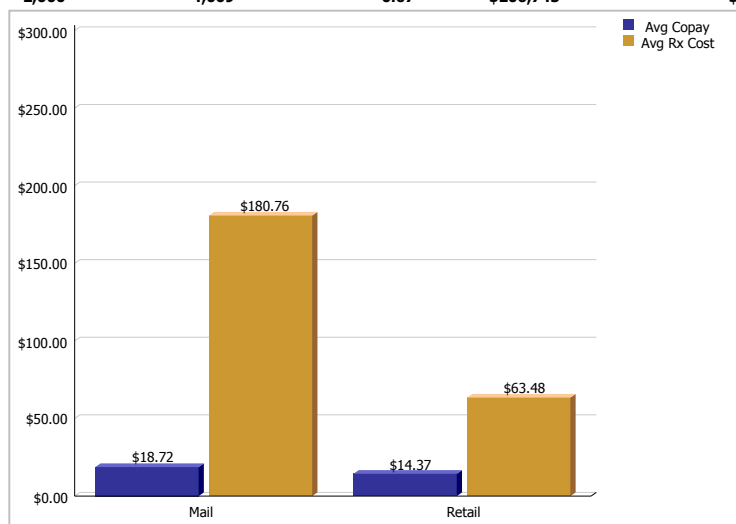
The use of generic drugs is one of the most effective ways a plan can control their prescription drug costs. The graphs above demonstrate why this is so effective. As you can see, while generics account for **80.2%** of the total prescriptions, they account for only **39.5%** of total plan cost. Conversely, brand drugs account for **19.8%** of the prescriptions yet **60.5%** of total plan cost. Incentive plans used to increase generic utilization include differential co-pays and imposing penalties (in the form of additional member cost sharing) when brand drugs are used when a generic is available. While the majority of the brand drugs used in most plans have no generic alternative available, there are often considerable price differences between brand drugs within certain drug categories. Particularly in plans that employ a 3-tier co-payment structure, opportunities for converting from a more expensive brand drug to a less expensive brand drug exist.

CONFIDENTIAL
RXT1300D - Executive Summary with Top Reports
Between 201207 and 201209

Dec 4, 2012
9:14:19 AM

RXT1300D - Mail and Retail

	Average Members	Number of Claims	Monthly Util Factor	Total Plan Cost	Avg Plan Cost Per Claim	PMPM	Ingredient Cost	Dispense Fee	Tax	Copay
Account Name : SPECIAL PART TIMERS										
Mail Order										
Brand	2,000	30	0.00	\$11,653	\$388.43	\$1.94	\$13,274	\$0	\$0.00	\$1,621
Generic	2,000	87	0.01	\$7,306	\$83.98	\$1.22	\$7,875	\$0	\$0.00	\$569
Total for Mail Order	2,000	117	0.02	\$18,960	\$162.05	\$3.16	\$21,149	\$0	\$0.00	\$2,190
Retail										
Brand	2,000	750	0.12	\$111,790	\$149.05	\$18.63	\$153,690	\$1,160	\$0.00	\$39,146
Generic	2,000	3,122	0.52	\$74,182	\$23.76	\$12.36	\$86,012	\$4,917	\$0.00	\$16,512
Total for Retail	2,000	3,872	0.65	\$185,972	\$48.03	\$31.00	\$239,701	\$6,077	\$0.00	\$55,658
Other										
Brand	2,000	15	0.00	\$1,603	\$106.87	\$0.27	\$3,203	\$26	\$0.00	\$383
Generic	2,000	5	0.00	\$211	\$42.20	\$0.04	\$252	\$11	\$0.00	\$53
Total for Other	2,000	20	0.00	\$1,814	\$90.70	\$0.30	\$3,455	\$37	\$0.00	\$435
All Values Total	2,000	4,009	0.67	\$206,745	\$51.57	\$34.46	\$264,306	\$6,114	\$0.00	\$58,283
Account Name: SPECIAL PART TIMERS Total	2,000	4,009	0.67	\$206,745	\$51.57	\$34.46	\$264,306	\$6,114	\$0.00	\$58,283



During this time period, prescriptions obtained through mail accounted for **2.9%** of total prescriptions and **9.2%** of the total plan paid amount. The graph above provides an evaluation of the member cost sharing of the mail order benefit relative to the retail pharmacy benefit. The key factor in a mail order benefit is to ensure an appropriate member cost-sharing percentage is maintained, which is driven by the mail order co-payment structure.

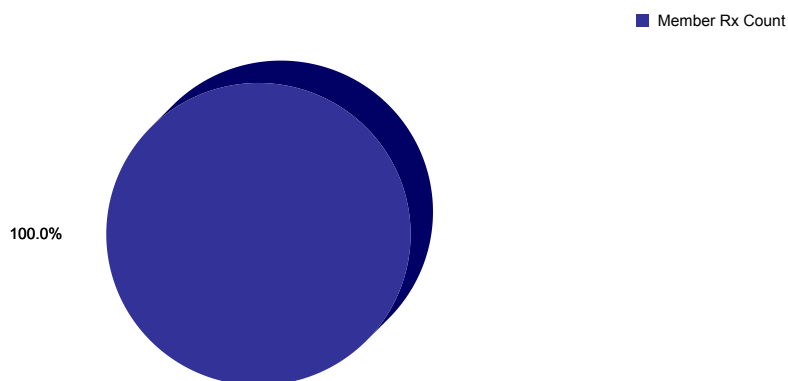
CONFIDENTIAL
RXT1300D - Executive Summary with Top Reports
Between 201207 and 201209

Dec 4, 2012
9:14:19 AM

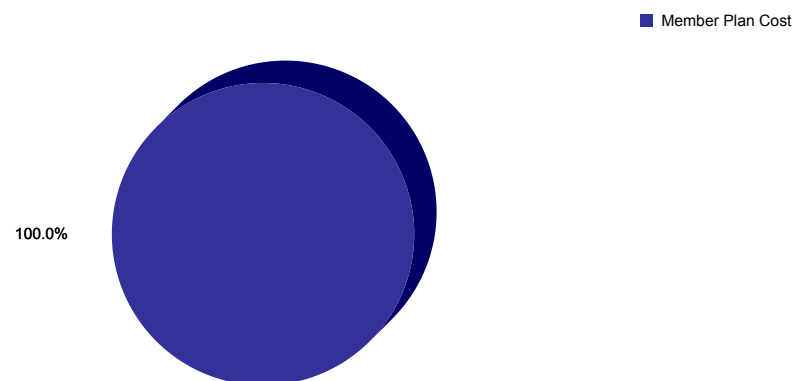
RXT1340D - Family Unit Claims

	Average Members	Number of Claims	Monthly Util Factor	Total Plan Cost	Avg Plan Cost Per Claim	PMPM
Account Name : SPECIAL PART TIMERS						
Employees	2,000	4,009	0.67	\$206,745	\$51.57	\$34.46
Per Employee (cardholder)	2,000	4,009	0.67	\$206,745	\$51.57	\$34.46
All Values Total	2,000	4,009	0.67	\$206,745	\$51.57	\$34.46
Account Name: SPECIAL PART TIMERS Total	2,000	4,009	0.67	\$206,745	\$51.57	\$34.46

Percentage of Total Claims



Percentage of Total Plan Cost



The graphs above illustrate the breakdown of utilization and plan cost by employee (cardholder), spouse, and dependents. Additionally, in the table above, a PEPM cost (per-employee-per-month) is provided to help evaluate the cost per employee (cardholder) of the benefit.

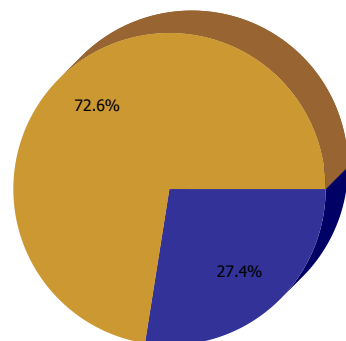
CONFIDENTIAL
RXT1300D - Executive Summary with Top Reports
Between 201207 and 201209

Dec 4, 2012
9:14:19 AM

RXT1350D - Maintenance Drugs

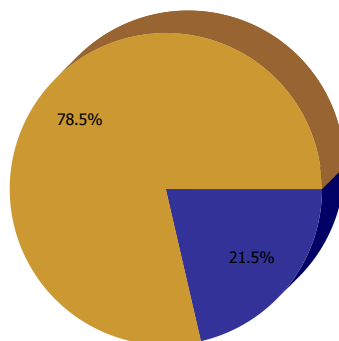
	Average Members	Number of Claims	Monthly Util Factor	Total Plan Cost	Avg Plan Cost Per Claim	PMPM
Account Name : SPECIAL PART TIMERS						
Acute						
Mail	2,000	5	0.00	\$575	\$115.00	\$0.10
Retail	2,000	1,091	0.18	\$43,510	\$39.88	\$7.25
Other	2,000	4	0.00	\$368	\$92.00	\$0.06
Total for Acute	2,000	1,100	0.18	\$44,453	\$40.41	\$7.41
Maintenance						
Mail	2,000	112	0.02	\$18,384	\$164.14	\$3.06
Retail	2,000	2,781	0.46	\$142,462	\$51.23	\$23.74
Other	2,000	16	0.00	\$1,446	\$90.38	\$0.24
Total for Maintenance	2,000	2,909	0.48	\$162,292	\$55.79	\$27.05
All Values Total	2,000	4,009	0.67	\$206,745	\$51.57	\$34.46
Account Name: SPECIAL PART TIMERS Total	2,000	4,009	0.67	\$206,745	\$51.57	\$34.46

Number Of Claims



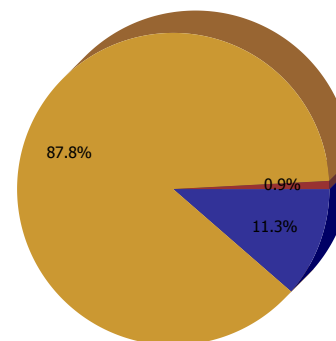
■ Acute Claims ■ Maintenance Claims

Total Plan Cost



■ Acute Cost ■ Maintenance Cost

Maintenance Utilization Costs



■ Mail ■ Retail ■ Other

CONFIDENTIAL
RXT1300D - Executive Summary with Top Reports
Between 201207 and 201209

Dec 4, 2012
9:14:19 AM

RXT1360D - Top Drugs/Drug Categories

Top 10 Drug Categories by Total Plan Cost				Top 10 Drugs by Avg Ingredient Cost					
Therapeutic Category		Number of Rxs	Plan Cost	Product Name		Therapeutic Category	Number of Rxs	Avg Ingr Cost	
Account Name : SPECIAL PART TIMERS				Account Name : SPECIAL PART TIMERS					
36 - ANTIHYPERTENSIVES*		439	\$27,414	ATRIPLA		12 - ANTIVIRALS*	3	\$1,836.54	
39 - ANTIHYPERLIPIDEMICS*		363	\$25,718	ORTHOVISC		75 - MUSCULOSKELETAL THERAPY AGENTS*	1	\$1,805.25	
27 - ANTIDIABETICS*		309	\$23,252	GEMCITABINE HCL		21 - ANTINEOPLASTICS AND ADJUNCTIVE THERAPIES	2	\$1,613.30	
44 - ANTIASTHMATIC AND BRONCHODILATOR AGENTS*		132	\$16,184	XELODA		21 - ANTINEOPLASTICS AND ADJUNCTIVE THERAPIES	1	\$1,595.97	
49 - ULCER DRUGS*		140	\$11,856	TRUVADA		12 - ANTIVIRALS*	4	\$1,169.32	
90 - DERMATOLOGICALS*		146	\$10,049	REYATAZ		12 - ANTIVIRALS*	1	\$1,059.24	
58 - ANTIDEPRESSANTS*		165	\$8,773	PREZISTA		12 - ANTIVIRALS*	4	\$1,033.87	
25 - CONTRACEPTIVES*		105	\$6,924	DESMOPRESSIN ACETATE		30 - ENDOCRINE AND METABOLIC AGENTS - MISC.*	1	\$659.55	
33 - BETA BLOCKERS*		202	\$5,273	NOVOLOG		27 - ANTIDIABETICS*	1	\$637.18	
21 - ANTINEOPLASTICS AND ADJUNCTIVE THERAPIES		28	\$5,146	CANASA		52 - GASTROINTESTINAL AGENTS - MISC.*	1	\$560.98	
Top 10 Category Total		2,029	\$140,591	Top 10 Drug Total			19	\$1,256.17	
Plan Total		4,009	\$206,745	Plan Total			4,009	\$65.93	
Account Name : SPECIAL PART TIMERS Total		4,009	\$206,745	Account Name : SPECIAL PART TIMERS Total			4,009	\$65.93	
Top 10 Drugs by Total Plan Cost				Top 10 Drugs by Number of Rxs					
Product Name		Therapeutic Category	Number of Rxs	Plan Cost	Product Name		Therapeutic Category	Number of Rxs	Plan Cost
Account Name : SPECIAL PART TIMERS				Account Name : SPECIAL PART TIMERS					
ATORVASTATIN CALCIUM		39 - ANTIHYPERLIPIDEMICS*	83	\$7,995	SIMVASTATIN		39 - ANTIHYPERLIPIDEMICS*	148	\$632
CRESTOR		39 - ANTIHYPERLIPIDEMICS*	34	\$7,796	METFORMIN HCL		27 - ANTIDIABETICS*	113	\$995
NEXIUM		49 - ULCER DRUGS*	28	\$6,673	AMLODIPINE BESYLATE		34 - CALCIUM CHANNEL BLOCKERS*	108	\$973
JANUMET		27 - ANTIDIABETICS*	24	\$5,969	HYDROCHLOROTHIAZIDE		37 - DIURETICS*	101	\$308
SPIRIVA HANDIHALER		44 - ANTIASTHMATIC AND BRONCHODILATOR AGENTS*	14	\$4,384	LISINOPRIL		36 - ANTIHYPERTENSIVES*	98	\$514
JANUVIA		27 - ANTIDIABETICS*	17	\$4,383	ATORVASTATIN CALCIUM		39 - ANTIHYPERLIPIDEMICS*	83	\$7,995
DIOVAN		36 - ANTIHYPERTENSIVES*	21	\$3,327	LEVOTHYROXINE SODIUM		28 - THYROID AGENTS*	75	\$515
LIALDA		52 - GASTROINTESTINAL AGENTS - MISC.*	9	\$3,206	METOPROLOL SUCCINATE ER		33 - BETA BLOCKERS*	64	\$2,354
CLOPIDOGREL		85 - HEMATOLOGICAL AGENTS - MISC.*	34	\$3,188	METOPROLOL TARTRATE		33 - BETA BLOCKERS*	62	\$222
GEMCITABINE HCL		21 - ANTINEOPLASTICS AND ADJUNCTIVE THERAPIES	2	\$3,180	ENALAPRIL MALEATE		36 - ANTIHYPERTENSIVES*	54	\$313
Top 10 Drug Total			266	\$50,100	Top 10 Drug Total			906	\$14,822
Plan Total			4,009	\$206,745	Plan Total			4,009	\$206,745
Account Name : SPECIAL PART TIMERS Total			4,009	\$206,745	Account Name : SPECIAL PART TIMERS Total			4,009	\$206,745



Powered by RxTRACK®

CONFIDENTIAL

RXT1300D - Executive Summary with Top Reports

Between 201207 and 201209

Dec 4, 2012
9:14:19 AM

Selected Filters

Client(s): Local 1500 Welfare Fund

Carrier(s): LCL1500-LOCAL 1500 WELFARE FUND

Account(s): ALL

Group(s): ALL

Relative Date Filter: Select YearMonth Range

Date Type Filter: Date Submitted

Start Date: 201207

End Date: 201209

Utilize Last Sequence
Paid Claim Logic: Yes

Display Report
Description: No

Select Break Group by: Account Name

Select 2nd Break Group by: None

Select Detail Group by: None

Report By: Pharmacy Type

Pharmacy Type: ALL

Select Reports to be
Displayed:

RXT1310D - Fast Facts

RXT1320D - Brand and Generic Claims

RXT1330D - Mail and Retail

RXT1340D - Family Unit Claims

RXT1350D - Maintenance Drugs

RXT1360D - Top Drugs/Drug Categories